

# LANDSCAPE LIGHTING

Paint your world in light



\* 2019 Lighting Award Winner

**Are you ready to transform your landscape into a showpiece?**

The most effective way to highlight the natural beauty of your outdoor environment is by adding targeted lighting.

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## ① Pick your Product

At Sharecost you have access to Kichler and Aquascape lighting products. A limited selection of products is stocked in store with a much larger selection available as a special order. All special order product is subject to shipping charges.

- ✓ Many are special order products are available for delivery in as little as 3 business days.
- ✓ **Special order product is non-refundable and non-returnable.**

## ② Work with our Sales Team

We'll help determine the best products and solutions for your project. We will also help calculate the types and numbers of lights needed, as well as the required transformer(s), wiring, and accessories to make your project complete.

## ③ Determine Who Will be Installing the Project

Advise us if you want to DIY or let us know that you would prefer to have an installer for your project.

- ✓ Our knowledgeable staff have practical, hands-on knowledge on lighting installation. We can help you with the details to make your first project a success.
- ✓ We have great working relationships with many professional installers on the Island. We can match the right installer to your project and have them contact you to quote and perform the work.

## ④ Order and Pay for Your Product

We only order product from the manufacturer when your invoice is paid in full. Orders cannot be cancelled or sent back once product is being shipped to the Island (due to high shipping costs and re-stocking fees). **Special Order product is non-refundable and non-returnable.**

## ⑤ Prepare for Your Installation

Non-stock lighting typically takes 7-12 business days to land in Nanaimo. During this time, it is best to start preparing for your installation.

- ✓ We offer a rental lighting installation kit. Now is a good time to put in your reservation.
- ✓ Call BC One Call prior to digging your wire line trenches and finalize your installation plan.

## ⑥ Pick Up Your Product – or – Have Us Deliver

Landscaping lighting products are light. Most customers choose to pick them up.

- ✓ We can deliver with a truck suited to the load.
- ✓ Do you need any additional product (stone, gravel, soil, mulch)? Now would be a great time to arrange for that as well along with any other rental tools that would help with your project.

## ⑦ Questions? We are here to help!

Our job is not done once your product leaves our yard. If you have any questions during your DIY installation, or if you have questions while an installer is working on your site, we are here for you. Please do not hesitate to call.



1716 Northfield Road  
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## GETTING STARTED

Planning is key. Prior to purchasing any components, sketch out the key components of your yard, making note of distances. Although we stock a limited assortment of fixtures, a much larger variety are available by special order with receipt of product in as little as 3 business days. All of our stocked fixtures are in the 2700K light range which is the industry standard in Western Canada.

### Items to consider:

- How many areas will you be lighting?
- Will you be lighting pathways or driveways?
- Will you be lighting stairs or decks?
- For walls, plants, and trees would up lighting or down lighting work better?
- Do you need any underwater fixtures?

### Planning Considerations:

- Who will be installing the project?
- Has the scope of the work been drawn out?
- Do you know what size transformer is required? This is dependent on the number and wattage of the lights.
- Have you determined how much wire is required?
- How will the system be controlled? Will a Sunrise/Sunset Timer work or would you prefer a Wi-Fi and Bluetooth Smart Controller?

### Pathways and Driveways:

Pathway lights and in-ground lights are typically used for this application although flood lights can provide a greater spread of softer lighting if that is desirable. If there is a feature beside a pathway that can be illuminated, the reflected light may reduce the number of path lights required. In general, path lights typically require more service than other landscape lighting as they are more likely to get damaged or shift with frost. In residential applications less is always better; there is no correct number of fixtures or distance between fixtures. Fixtures to consider:

- Item 23732: Right Angle Path & Spread (stock) – Item 23733: LED T5 bulb also required
- Item 23734: Two Arm Path & Spread (stock) – Item 23733: LED T5 bulb also required
- Item 23864: Dome Path & Spread (stock) – Item 23733: LED T5 bulb also required
- Item 24251: LED Kit Path Light (non-stock – fully integrated fixture)
- Item 23735: LED Ripley Path (non-stock – fully integrated fixture)
- Item 24254: LED 6” Shallow Shade Path (non-stock – fully integrated fixture)
- Item 23865: Recessed 2W 100LM (stock) – assorted covers available (non-stock)



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## Stairs and Decks:

Downward facing lighting is usually used for this application; use low wattage fixtures for decks. Fixtures to consider:

- Item 23859: 6" Hardscape LED Grey (stock) – other colours and sizes available (non-stock)
- Item 24263: Half Moon LED Deck Light AZT Brass Finish (non-stock fully integrated) – 2700K 0.9W
- Item 24265: Louvered Down Rail Deck Light Black (non-stock) – Item 23733: LED T5 bulb also required
- Item 24269: Down (Wall Wash) Sconce (non-stock) – Item 23861 or 23862 MR16 lamp also required

## Walls, Plants, and Trees (General Landscape):

A wide range of fixtures can be used for this application. Consider if you are looking for a spotlight (10° spread – usually used to highlight a specific feature), a narrow flood light (35° stronger light over a smaller area), or a wide flood light (60° less intense lighting over a greater area). Integrated and fully sealed variable lumen units are available in small (100-300 lumens) and medium (400-835 lumens) that can be switched easily between outputs using a supplied magnetic key. Integrated and fully sealed fixed output units (typically ranging from 200-500 lumens) and non-sealed accent lights (bulbs for these units, determining light output and spread, are sold separately) are also available. Fixtures to consider:

- Item 23715: Variable Lumen 35° Flood (stock) integrated and fully sealed
- Item 23722: 200 Lumen 35° Flood (stock) integrated and fully sealed
- Item 24250: 5" LED Accent Black (stock) – Item 23861 or 23862 MR16 lamp also required
- Item 23730: 6" Mini MR16 Accent (stock) – Item 23861 or 23862 MR16 lamp also required
- Item 24268: Up & Down Sconce (non-stock) – Item 23861 or 23862: MR16 lamp also required
- Item 24267: Variable Wallwash LED (non-stock) integrated and fully sealed
- Item 23950: MR8 Brass Accent (stock) – Item 23951 MR8 2W LED Bulb also required

## Ponds (Underwater):

For use underwater, a fully sealed, water rated unit is required.

- Item 23952: Accent Variable Lumen (100-400) 12V LED Underwater Accent (stock)
- Item 24039: Weighted Base for Underwater Accent (non-stock)

## Additional Considerations:

In addition to your selected fixtures, you will need 12-2 low voltage landscape wiring, a transformer, a controller, and any desired accessories. If you would like multiple zones, you can either use multiple transformers and controllers or use a Smart Control Transformer Item 23939 (non-stock). This unit offers the flexibility to design and schedule up to three separate lighting zones, allowing the homeowner to customize and control specific areas as required.



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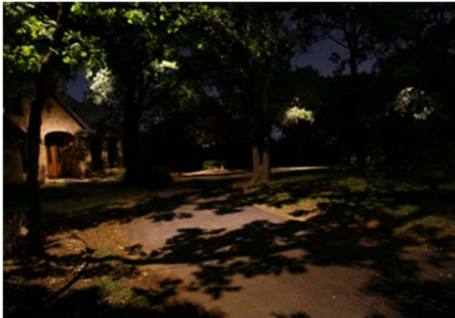
## LIGHTING TECHNIQUES

### Uplighting

Uplighting is one of the most common techniques currently in use as it is both easy and effective. When uplighting, you will typically use a 35° beam fixture. The light should be positioned 30-45 cm (12"-18") from the base of the object being lit minimizing hot spots (bright areas); it is particularly useful when lighting tall objects and trees. The source of the light should ideally not be visible unless it is being viewed directly. When uplighting, please be considerate of your neighbours and the natural environment. Uplighting can be a source of light pollution; please ensure that your lighting does not impinge on areas beyond your own property.



### Downlighting / Moonlighting

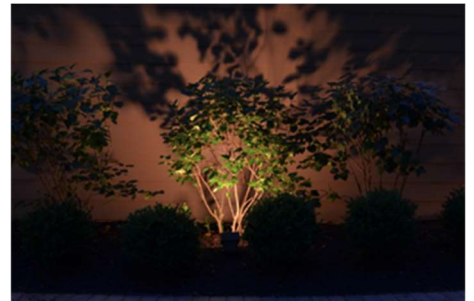


Downlighting is particularly effective when highlighting low growing plants or in areas where you do not want lighting to be intrusive. Decks, benches, and stairways are all areas where downlighting is utilized.

Moonlighting is a specific type of downlighting where lights are mounted high on a building or in a tree directed down through the foliage to imitate natural moonlight. Moonlighting may be best installed by a professional to avoid damage to the trees being utilized.

### Shadowing

Shadowing is used to add “drama”. If there is something larger behind the object being lit, you can add interest and height by lighting the front of an object and projecting its shadow onto the object behind it. Use low wattage 60° beam fixtures to softly highlight objects that have interesting shapes.



### Silhouetting

Silhouetting is the opposite of shadowing. By placing the lighting behind the object to be highlighted – either targeted on the object directly or aimed at an object behind it – a sharp crisp shape is defined. Silhouetting is particularly effective with objects with sharply defined edges. Use low wattage 35° or 60° beam fixtures for best effect.



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## Grazing

Grazing is used to make textured surfaces stand out. Mount the light close to and aimed across the surface to showcase light spots and shadows; this can completely transform the look of the surface. Use low wattage 10° or 35° beam fixtures.



## Wall Washing

This technique is the direct opposite of grazing. Use wall washing to where you want to eliminate shadows and highlight smooth surfaces. The objective with wall washing is to evenly light up a vertical surface. Use low wattage fixtures mounted near the wall running parallel to it at equal intervals. Avoid overexposing any one section of the wall for best effect.

## Mirroring

Background lighting of landscape surrounding a body of water can create a stunning effect. Light reflected on moving or still water can provide one of the best returns on your landscape lighting investment by essentially doubling your display.



## Spot Lighting

You want attention – spot lighting will get it. Use medium to high wattage 10° or 35° beams focusing directly on the object to be highlighted. Whether it is an entry door or a spectacular feature, spot lighting will create dramatic curb appeal, drawing the eye exactly where you want it. Use multiple beams to create an even larger spectacle.

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## DESIGN TIPS – WHAT NOT TO DO

Unless you are trying to turn night into day, less is always more with landscape lighting. Landscape lighting should endeavour to mimic natural lighting whenever possible. To that end, avoiding some common design flaws will help achieve a beautiful natural look.

### Repetition

Using the same fixture, in the same way, over and over will not look natural. In addition, over lighting – using too many lights for the area – needlessly increases your costs (including initial outlay, electrical, and maintenance), makes the lighting look harsher, and, if not spaced out perfectly, can look odd. The viewer may not know why they do not like the lighting, but they will find it to be “off”.



### Colour Changing Fixtures

Colour fixtures can be used to set a mood but over time their appeal can be greatly diminished. Colour changing fixtures are also more expensive to purchase. If colour changing is an option that is desired, ensure the fixture also has the option to be set to a warm white light.



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## Path Lighting

Once upon a time, path lighting was a standard way to provide landscape lighting. Pathway lighting provides limited benefit – only the path is lit – and is subject to greater maintenance costs. Rather than using multiple pathway lights, consider using accent lights to highlight the natural beauty beside your pathways. Reflected light will illuminate the path minimizing the need for path lights. Use path lights at strategic points where they will provide the most benefit.



## Are you ready to transform your landscape into a showpiece?

Still not sure? We offer a “Demo Bucket” which will allow you to see the power of lighting. Included in the kit are:

- 4 landscape lights – Item 23722
- 1-60W transformer – Item 23736
- 200’ of 12-2 wire – Item 23741
- Medium (non-gel) marrets – Item 20190
- 1 bucket (for transport)

To take out the demo bucket, a \$300 deposit by Visa or Mastercard is required. If the bucket is returned complete with no items broken or missing within 72 hours, the \$300 deposit will be refunded in full. A \$50 per day rental charge will be assessed for every day beyond the initial 72 hours. Any items that are broken or missing will be charged at replacement cost.



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## SHOPPING LIST


### Pathways and Driveways

	Description	Item	Qty	T/W
	11.6W - Right Angle Path & Spread (T5 Bulb Required)	23732		-
	16.25W - Two Arm Path & Spread (T5 Bulb Required)	23734		-
	16.25W - Dome Path & Spread (T5 Bulb Required)	23864		-
	10W - LED Kit Path Light	24251		
	4.3W - LED Ripley Path*	23735		
	4W - LED 6" Shallow Shade Path*	24254		
	2W - Recessed 100LM (Covers* Available – see Accessories)	23865		
	3W - LED T5 Bulb	23733		
<b>Total Watts</b>				

### Stairs and Decks

	Description	Item	Qty	T/W
	0.9W - 6" Hardscape LED Grey	23859		
	0.9W - 6" Hardscape LED Black*	23720		
	0.9W - Half Moon LED Deck Light* AZT Brass	24263		
	6.5W - Louvered Down Rail Deck Light* (T5 Bulb Required) BKT Black	24265		-
	7W - Down Sconce* (MR16 Lamp Required) CBR Brass	24269		-
	4W - Brilliance EcoStar MR16 Lamp 30°	23861		
	4W - Brilliance EcoStar MR16 Lamp 60°	23862		
<b>Total Watts</b>				

### Walls, Plants, and Trees (General Landscape)

 BKT Black Finish	Description	Item	Qty	T/W
	5.5W - Variable Lumen (100/200/300) Output 15° Spot*	23714		
	5.5W - Variable Lumen (100/200/300) Output 35° Flood – Stock	23715		
	5.5W - Variable Lumen (100/200/300) Output 60° Flood*	23716		
	12W - Variable Lumen (400/600/835) Output Medium 15° Spot*	23717		
	12W - Variable Lumen (400/600/835) Output Medium 35° Flood*	23718		
	12W - Variable Lumen (400/600/835) Output Medium 60° Flood*	23719		
	2.5W - 200 Lumen LED 10° Spot*	23721		
	2.5W - 200 Lumen LED 35° Flood – Stock	23722		
	2.5W - 200 Lumen LED 60° Flood*	23723		
	3.5W - 300 Lumen LED 10° Spot*	23724		
	3.5W - 300 Lumen LED 35° Flood*	23725		
	3.5W - 300 Lumen LED 60° Flood*	23726		
	7W - 500 Lumen LED 10° Spot*	23727		
	7W - 500 Lumen LED 35° Flood*	23728		
7W - 500 Lumen LED 60° Flood*	23729			
<b>Total Wattage</b>				




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## Walls, Plants, and Trees (General Landscape) Continued

	Description	Item	Qty	T/W
	4W - 5" LED Accent MR16 (MR16 Lamp Required) BKT Black	24250		-
	35W - 6" Mini Accent MR16 (MR16 Lamp Required) BKT Black	23730		-
	14W - Up & Down Sconce* (2-MR16 Lamp Required) CBR Brass	24268		-
	4W - Brilliance EcoStar MR16 Lamp 30°	23861		
	4W - Brilliance EcoStar MR16 Lamp 60°	23862		
	9W - Variable Lumen Wallwash LED (150/300/450/600) AZT Bronze*	24266		
	9W - Variable Lumen Wallwash LED (150/300/450/600) BKT Black*	24267		
	3W - MR8 Brass Accent (MR8 Bulb Required) CBR Brass	23950		-
	2W - MR8 2W LED Bulb 2700K 40°	23951		
<b>Total Wattage</b>				

## Ponds (Underwater)

	Description	Item	Qty	
	6W - LED Underwater Accent SS Stainless Steel	23952		
	LED Underwater Weighted Base*	24039		-
<b>Total Wattage</b>				

## Accessories

	Description	Item	Quantity
	Transformer, Economy Black, 60W	23736	
	Transformer, Economy Black, 120W	23737	
	Transformer, Contractor S/S 75W*	23738	
	Transformer, Contractor S/S 150W*	23739	
	Transformer, Contractor S/S 300W (up to 1200W* Available)	23740	
	Transformer, Smart Control, 3 Zone S/S 300W*	23939	
	Low-V Landscape Wire (per Foot)	23741	
	Low-V Landscape Wire 250' Roll	23742	
	Low-V Landscape Wire 500' Roll*	23743	
	Digital Timer with Sunrise/Sunset	23763	
	Wi-Fi & Bluetooth Smart Control	23860	
	Recessed Path Light Cover - 1 Way* SS Stainless Steel	24271	
	Recessed Path Light Cover - 1 Way* CBR Brass	24272	
	Recessed Path Light Cover - 2 Way* SS Stainless Steel	24273	
	Recessed Path Light Cover - 2 Way* CBR Brass	24275	
	Recessed Path Light Cover - 2 Way Dock* BKT Black (low profile)	24276	
	Recessed Path Light Cover - 4 Way* SS Stainless Steel	24277	
	Recessed Path Light Cover - Louver* SS	24278	
	Recessed Path Light Cover - Louver* CBR Brass	24279	
Recessed Path Light Cover - Square* SS Stainless Steel	24280		
Recessed Path Light Cover - Honeycomb* SS Stainless Steel	24281		
Recessed Path Light Cover - Honeycomb* CBR Brass	24281		

\*Not stocked in store



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